

HEATHER SCHEIWE KULP

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FACULTY EXPERIENCE

VERMONT LAW SCHOOL

S. ROYALTON, VT

Feb. 2019 - *Adjunct Professor*

- Teach three sections of Negotiation course to 20+ JD and Masters students
- Develop syllabus, exercises, lectures, and grading rubrics for the course
- Shift to fully online curriculum for 2020-2021 school year
- Provide students with regular feedback on performance and final grades

BAY PATH UNIVERSITY

LONGMEADOW, MA

Feb. 2017 - *Professor of Practice, Thesis Advisor*

- Teach seven courses a year in the Masters in Leadership & Negotiation program, including basic and terminal courses
- Redesign the Gender, Negotiation, and Leadership course to reflect recent research, #MeToo, and other developments in the field
- Advise students on their final thesis or capstone project; grade the final project

HARVARD LAW SCHOOL

CAMBRIDGE, MA

July 2014 - Jan. 2017 *Lecturer on Law*

Clinical Instructor, Negotiation and Mediation Clinical Program

Oct. 2012 - June 2014 *Clinical Fellow, Negotiation and Mediation Clinical Program*

- Taught Negotiation to over 150 students per year, including curriculum and exercise design
- Supervised law students serving real organizational clients in dispute systems design clinic, including: New Hampshire Superior Court (assessment of felony settlement conference process); U.S. Department of Education Office of Career, Technical and Adult Education (development of online salary negotiation toolkit for community college students); U.S. Department of Agriculture's Office of Civil Rights (assessed current internal employee dispute resolution process); and City of Boston Office of Neighborhood Development (assessment of need for condo association dispute resolution system); National Forest Foundation (assessment of collaborative participation model)
- Co-designed a new course, Lawyer as Facilitator, to teach dialogue and meeting management skills
- Developed and implemented strategic plan for Political Dialogue Project, including course syllabus

PROGRAM ON NEGOTIATION, HARVARD NEGOTIATION INSTITUTE

CAMBRIDGE, MA

June 2014 - June 2016 *Senior Working Group Instructor*

- Taught Negotiation to 20 executive education students per year, including corporate, government, judiciary, and not-for-profit leaders
- Oversee students' video recording negotiations and give targeted feedback based on the videos

CONSULTING & SYSTEMS DESIGN EXPERIENCE

NEW HAMPSHIRE JUDICIAL BRANCH

CONCORD, NH

Feb. 2020 -

Circuit Court Administrator

Jan. 2017 - Feb. 2020

Alternative Dispute Resolution Coordinator

- Manage ¼ of state court system, including compliance with constitutional and statutory requirements, program design and evaluation, employee oversight, and complaint handling
- Design and conduct six-week training for new judges
- Testify before the legislature and Supreme Court committees about bills or rules of interest
- Serve on the statewide Access to Justice Commission
- Oversee more than a dozen statewide dispute resolution programs within the Judicial Branch, including programs in Supreme, Superior, and Trial courts
- Work collaboratively with judges, court personnel, attorneys, and contracted mediators to improve the experience of parties in dispute resolution processes

UNIFORM LAW COMMISSION

WASHINGTON, DC

Jan. 2012 - Dec. 2012

Advisor, Residential Mortgage Foreclosure Committee

- Instructed Committee about best practices in foreclosure dispute resolution and convened other experts from around the country to provide perspective on proposed uniform law
- Lectured as a distance learning guest in course taught by Committee member entitled Arkansas Home Mortgage Foreclosure: Crisis and Reform, University of Arkansas School of Law, Fayetteville

RESOLUTION SYSTEMS INSTITUTE/CENTER FOR CONFLICT RESOLUTION CHICAGO, IL

Sept. 2010 - Sept. 2012

Skadden Fellow & Staff Attorney

- Created fellowship to design dispute resolution programs in courts for low-income litigants
- Formed best practices for foreclosure mediation program design and consulted with multiple states and government agencies designing foreclosure mediation programs
- Developed the American Bar Association's models for foreclosure mediation programs
- Designed training for and trained 100 Hawaii state-approved foreclosure mediators
- Developed assessment protocol and managed assessment Illinois courts' compliance with mediation requirements of Supreme Court's custody mediation rules
- Designed pilot elder mediation rule for Cook County Court
- Secured multi-million dollar State grant to develop dispute resolution programs throughout Illinois
- Awarded Best Electronic Media about ADR, Conflict Prevention & Resolution Institute, 2013.

ALIVE ARTS MEDIA

MINNEAPOLIS, MN

Apr. 2004 - Aug. 2007

Founder & Executive Director

- Founded and developed a not-for-profit organization to create media by and for young women
- Partnered with Board of Directors, funders, and young women working for the organization to achieve bold mission and vision—to support young women in creating media for young women
- Designed internship program and managed all mentorship activities
- Administered all hiring, retention, and transitions for staff and interns
- Oversaw the transition from a print magazine to an online media platform
- Fundraised for and managed all budgetary aspects of the organization

Academic Publications

Ask Your Neighbor: User Expectations in Court-Connected ODR Design, DISP. RES. MAG. (Spring 2020), with Amy Schmitz.

ODR Best Practices for Court-Connected Programmes from Our Experiences with Court-Based ODR Design Processes, 2 INT. J. ONLINE DISP. RES. (2019), with Michelle Acosta, Stacey Marz, & Judge Charles Ruckel.

Deflategate's Labor Legacy: The Centrality of Grievance Procedures in Collective Bargaining Negotiations, HARV. NEG. L. REV. 101 (2017), with Mario Cuttone.

You Help Me, He Helps You: Dispute Systems Design in the Sharing Economy, 46 WASH. U. J. L. POL'Y 179 (2015), with Amanda L. Kool.

A Tightrope Over Both Your Houses: Ensuring Party Participation and Preserving Mediation's Core Values in Foreclosure Mediation, 14 PEPPERDINE J. DISP. RES. (Summer 2014).

"Foreclosure Dispute Resolution Programs: Do They Work?," *Property & Probate Magazine* (Fall 2013).

A (Mortgage) Crisis in Communication: Foreclosure Dispute Resolution as Effective Response, 66 ARK. L. REV. 185 (Spring 2013), with Jennifer Shack.

Increasing Referrals to Small Claims Mediation Programs, 14 CARDOZO J. DISP. RES. 361 (Winter 2013).

"Reimagining ADR in a Crisis: Neutrals Respond to Foreclosures," *ACResolution Magazine* (Fall 2012).

Foreclosure Mediation & Mitigation Program Models, AMERICAN BAR ASSOCIATION SECTION OF DISPUTE RESOLUTION (2011, rev. 2012).

Just Court ADR weekly blogger, RESOLUTION SYSTEMS INSTITUTE, September 2010–September 2012.

Popular Publications

"Can we get a Political Timeout?" L.A. TIMES, Oct. 25, 2012, with Professor Robert Bordone.

"What We Can Learn from Heroes Like Bobby Kennedy," MINN. STAR-TRIBUNE, Feb. 19, 2007.

Representative Presentations

Teaching Criminal ADR, presented at the ABA Dispute Resolution Section Conference, New Orleans, LA, 2020.

Innovations in Bridging the Justice Gap in Rural America, presented as a CLE webinar for the American Bar Association, online, 2019.

Court-Connected Online Dispute Resolution Systems Design, presented at the International Online Dispute Resolution Forum, Williamsburg, VA, 2019.

Conflict Management in Drug Court Teams, presented at the National Association of Drug Court Professionals Conference, Maryland, 2019.

Ensuring Access to Justice in Rural Areas, presented at the Equal Justice Conference, Louisville, KY, 2019.

Party Perception of Court-Connected ADR Programs, presented at the ABA Dispute Resolution Section Conference, Minneapolis, MN, 2019.

Drug Court Team Conflict Assessment in New Hampshire, presented at the New England Association of Drug Court Professionals Conference, Massachusetts, 2018.

Dispute Systems Design in the Sharing Economy, presented at the Yale-Quinnipiac Dispute Resolution Workshop, New Haven, CT, 2017.

Power in Negotiation: The Impact of Latent and Unconscious Power on Across-the-Table Negotiations, presented at the AALS Works-in-Progress Conference, Milwaukee, WI, 2016.

Understanding and Addressing Critiques of Collaboration, presented at the National Forest Foundation Collaborative Restoration Workshop, Denver, CO, 2016.

A Punt Returned: Professional Football Integrity, University Sexual Misconduct, and Private Disciplinary Procedures Reviewed in U.S. Courts, presented at the AALS Works-in-Progress Conference, Dallas, TX, 2015.

Plenary: Managing Difficult Behaviors with Clients and Counsel, presented at the Utah State Bar Association, Salt Lake City, UT, 2013.

Plenary: Playing with Blocks: Dispute System Design for Life's Conflicts, presented at the Utah Council of Conflict Resolution, Salt Lake City, UT, 2013.

Dispute System Design in National Crises, presented at the New York Association of Conflict Resolution Conference, New York, NY, 2013.

Response to the Foreclosure Crisis: Dispute Resolution, presented at the Arkansas Law Review Annual Symposium, Fayetteville, AR, 2012.

Foreclosure Dispute Resolution Across the U.S., presented at the American Bar Association Annual Conference, Chicago, IL, 2012.

Low Income Access Challenges: The Implementation of the 2006 Mediation Mandate in Illinois, presented at the Association of Family and Conciliation Courts Annual Conference, Chicago, IL, 2012.

Foreclosure Mediation 2.0, presented at the Northwest Dispute Resolution Conference, Seattle, WA, 2012.

Self-Represented Litigants and Mediation, presented at the American Bar Association Section of Dispute Resolution Annual Conference, Washington, D.C., 2012.

Accessing Justice through Mediation, presented at the American Bar Association Section of Dispute Resolution Annual Conference, Denver, CO, 2011.

Editorial and Research Experience

Researcher

- Northwestern Law Faculty Legal Research Fellow
- Morgan Lewis & Bockius Summer Associate
- Professor Stephen Presser, Corporations and Legal History Research Assistant

Editor

- U.S. Ambassador-At-Large for War Crimes David Scheffer
- Bluhm Legal Clinic Children and Family Justice Center
- Editor-in-Chief, NORTHWESTERN JOURNAL OF INTERNATIONAL HUMAN RIGHTS

EDUCATION

NORTHWESTERN UNIVERSITY SCHOOL OF LAW

CHICAGO, IL

May 2010 *Juris Doctor*

- Harold Washington Leadership Award for outstanding second-year law student, 2009.

HAMLIN UNIVERSITY

MINNEAPOLIS, MN

May 2007 *Certificate in Not-for-Profit Management*

SAINT OLAF COLLEGE

NORTHFIELD, MN

May 2004 *Bachelor of Arts: Narrative Understanding of Religious Identity, Women's Studies, Religion*

- Phi Beta Kappa, 2004.
- Viola Rossing Prize for Women's Studies scholarship, 2004.
- Buntrock Scholar, 2000-01.

PROFESSIONAL MEMBERSHIP

- American Bar Association, Dispute Resolution Magazine Editorial Board, 2018-present.
- American Association of Law Schools, 2012-2017.
- American Bar Association, Section of Dispute Resolution. ADR Track co-chair, 2011-2017.
- Illinois State Bar Association, admitted 2010.
- Center for Conflict Resolution (Chicago), certified mediator, 2009-2012.